Livestock Market Outlook & Situation

Wisconsin Outlook Forum

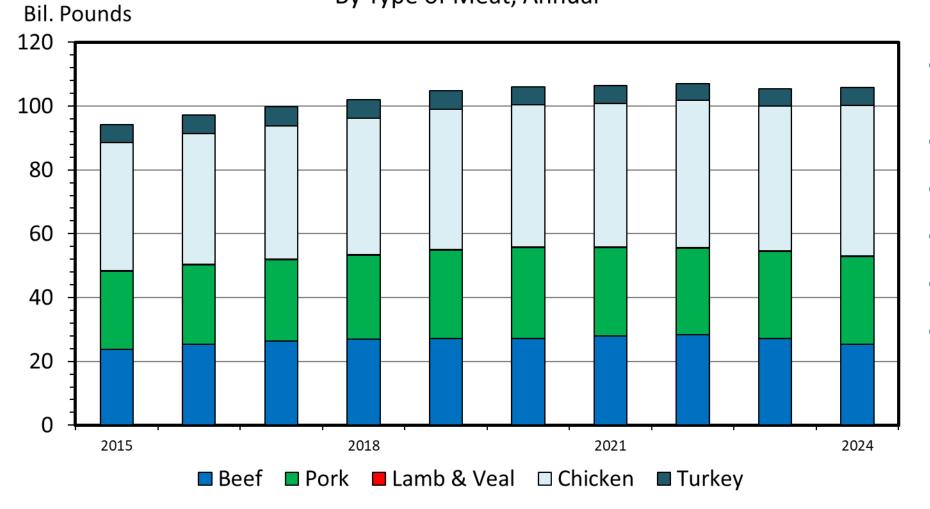
1/23/2024

Brenda Boetel | Extension Commodity Marketing Specialist

Domestic Demand Animal Proteins

COMMERCIAL MEAT & POULTRY PRODUCTION

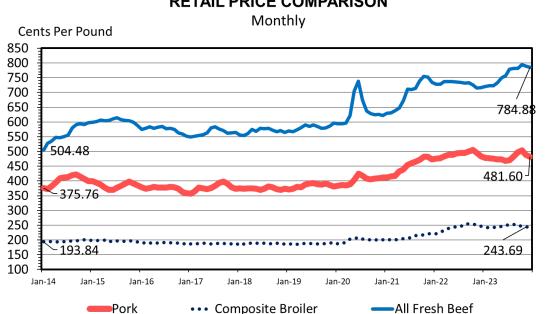
By Type of Meat, Annual



- 2023 total meat supply was down 1.6
- Beef down 4.6%
- Pork up 1.1%
- Chicken up 1.9%
- Turkey up 2.8%
- 2024 supply will be up 0.4%

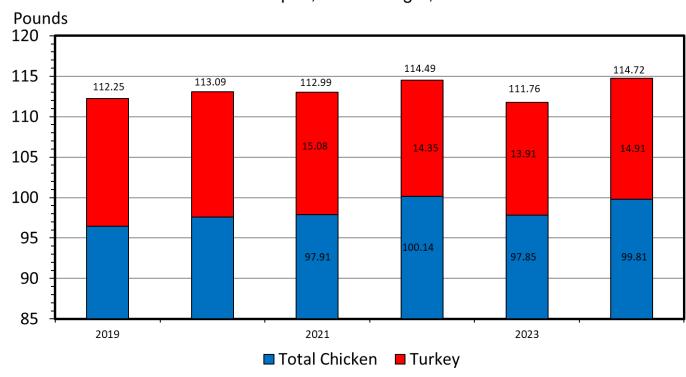
Domestic Demand Poultry

RETAIL PRICE COMPARISON



US POULTRY CONSUMPTION

Per Capita, Retail Weight, Annual



- Jan 2014 nominal difference between beef/broiler was 310.64, in Dec 2023 it was 540.64
- Jan 2014 price adjusted for inflation is 254.19

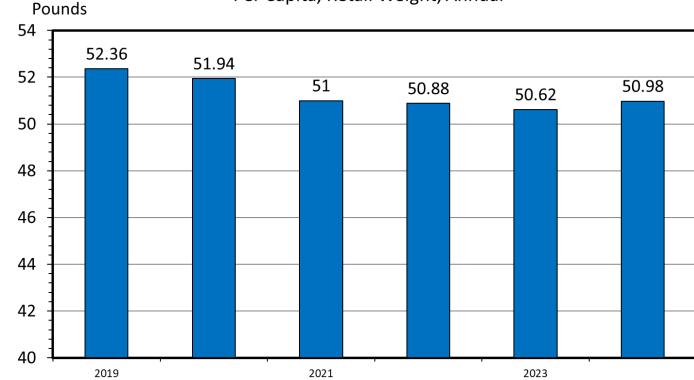
Domestic Demand Pork

RETAIL PRICE COMPARISON Monthly Cents Per Pound 850 800 750 700 650 784.8 600 550 504.48 500 450 400 -375.76 350 300 250 243.69 **~193.84** 150 100 Jan-15 Jan-17 Jan-18 Jan-19 Jan-21 Jan-22 Jan-23 Jan-16 Jan-20 **Pork** • • • Composite Broiler —All Fresh Beef

- Jan 2014 nominal difference between beef/pork was 128.72 in Dec 2023 it was 303.28
- Jan 2014 price adjusted for inflation is 492.75

US PORK CONSUMPTION

Per Capita, Retail Weight, Annual



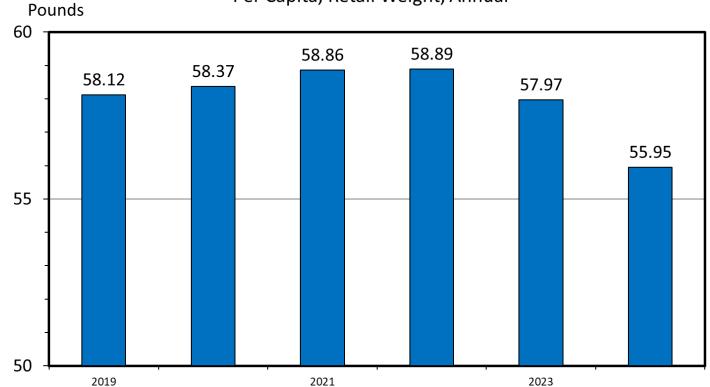
Domestic Demand Beef

RETAIL PRICE COMPARISON Monthly Cents Per Pound 850 800 750 700 650 784.88 600 550 500 504.48 450 400 350 300 250 243.69 150 100 Jan-15 Jan-17 Jan-18 Jan-19 Jan-21 Jan-22 Jan-23 Jan-16 Jan-20 —All Fresh Beef **Pork** · · · Composite Broiler

 Jan 2014 price adjusted for inflation is 661.55

US BEEF CONSUMPTION

Per Capita, Retail Weight, Annual



Domestic Demand Where Are We Headed?

- Retail prices high
 - All Fresh Beef up 4.6%
 - Pork down 1.3%
 - Poultry down 2%
- Weaker domestic demand
 - Consumer confidence economic uncertainty limit spending
- 2024 prices likely stable to very slightly higher



International Demand Protein Exports

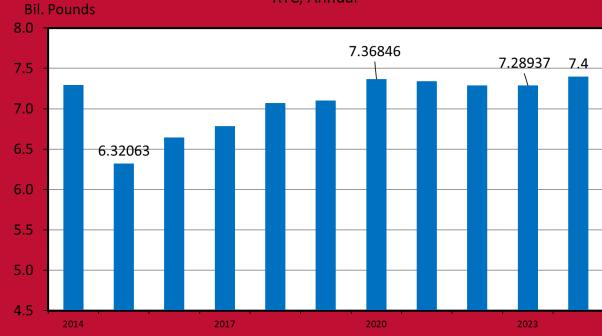
Exports Poultry

U.S. TURKEY EXPORTS

RTC, Annual 2014 Mil. Pounds 800 774.7 750 700 639 650 600 550 529 487 500 454.9 450 406.9 400

U.S. BROILER EXPORTS

RTC, Annual



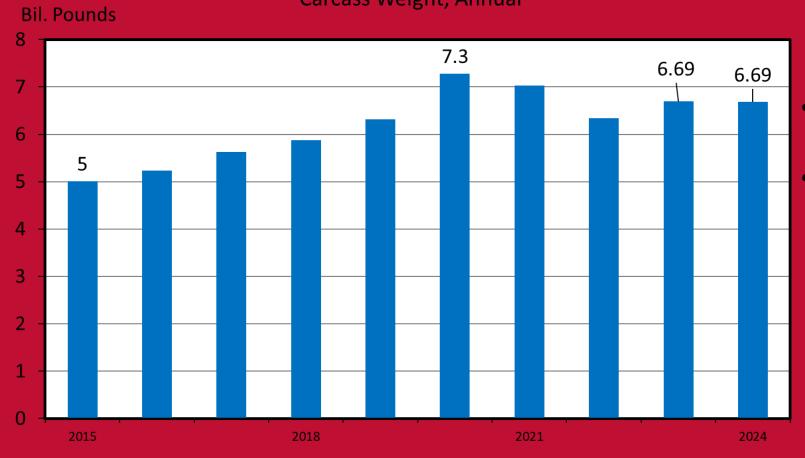
Broilers

- 2023 down 120 thousand pounds – 7.289 B pounds
- 2024 at 7.4 billion pounds (+1.5%)Turkey
- 2023 up 11.8% at 454.9 M pounds
- 2024 at 487M pounds (+7.1%)



U.S. PORK EXPORTS

Carcass Weight, Annual

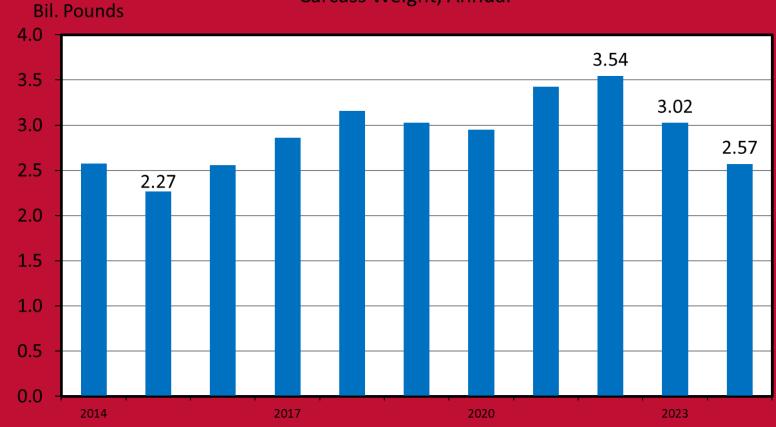


2023 at 6.694 B pounds (+5.5%) 2024 at 6.69 B pounds



U.S. BEEF AND VEAL EXPORTS

Carcass Weight, Annual



- 2022 record year at3.54 B pounds
- China now 3rd

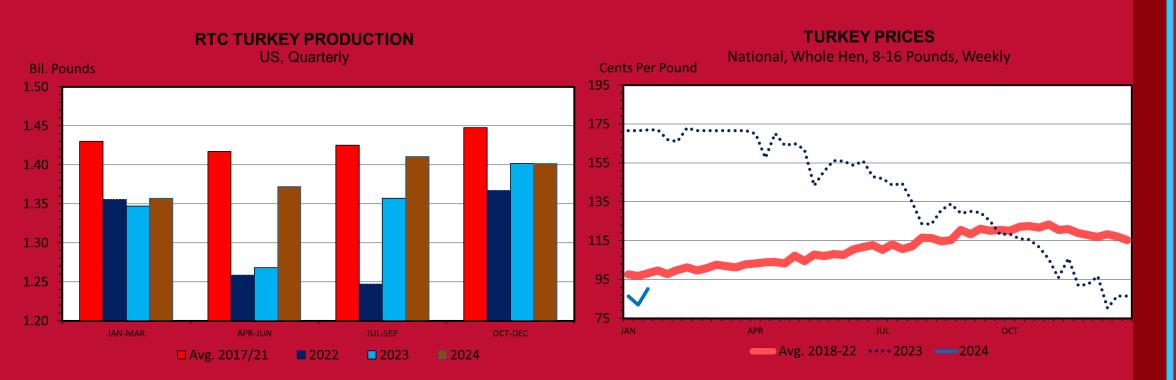
 largest market (22%) taking 17% of exports
- 2024 at 2.571 B pounds (-15%)



Production & Outlook Animal Proteins



Production & Outlook Turkey

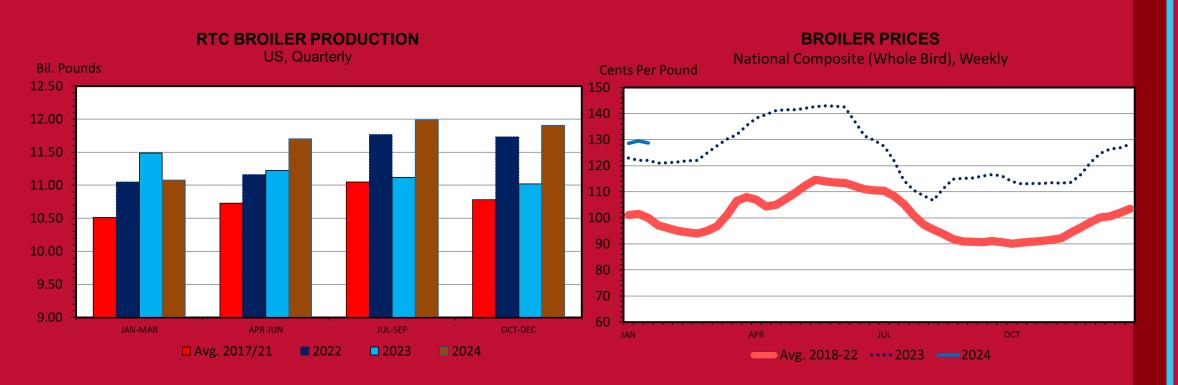


- 2023 turkey production up 2.8% over 2023
- 2024 up 3.1%

- 2022 154.5 cents per pound
- 2023 140.1 cents per pound
- 2024 110.5 cents per pound



Production & Outlook Broilers



- 2023 broiler production up 1.3%
- 2024 up 2.1%

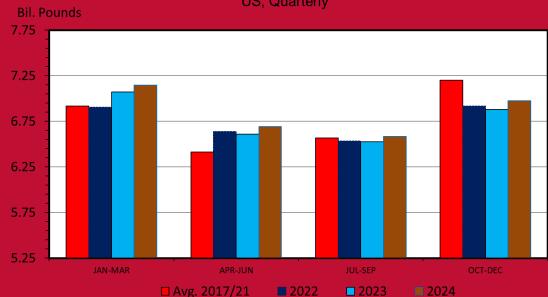
- 2022 140.52 cents per pound
- 2023 126.07 cents per pound
- 2024 127 cents per pound



Production & Outlook Pork

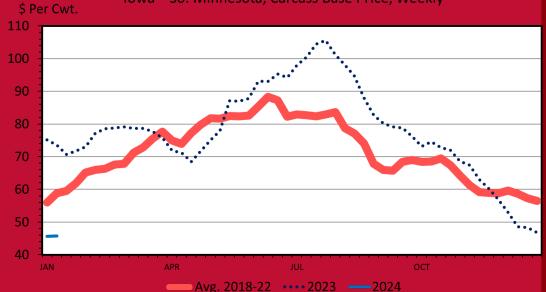
COMMERCIAL PORK PRODUCTION

US, Quarterly



BARROW AND GILT PRICES

Iowa – So. Minnesota, Carcass Base Price, Weekly

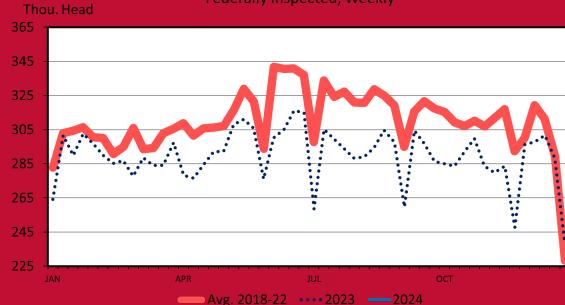


- 2023 up 0.4%
- 2024 up 1.2%

- 2023 down 24%
- Average \$78.34
- 2024 average \$75.74

STEER SLAUGHTER

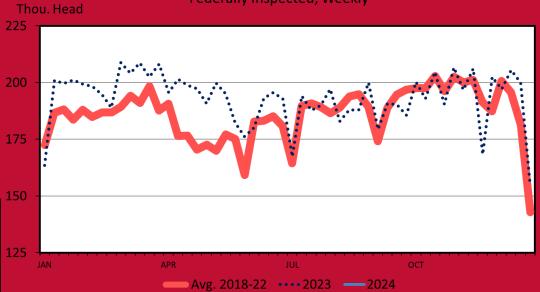
Federally Inspected, Weekly



- Steer slaughter down 4.69%
- Heifer slaughter up 2.35%
- Beef cow slaughter up 10.98%

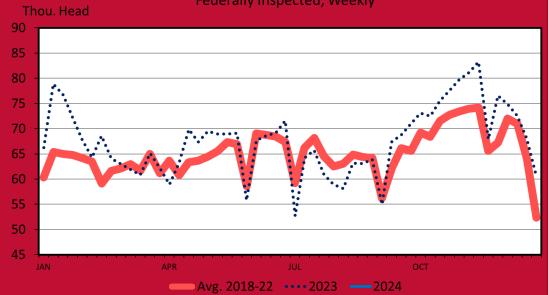
HEIFER SLAUGHTER

Federally Inspected, Weekly



BEEF COW SLAUGHTER

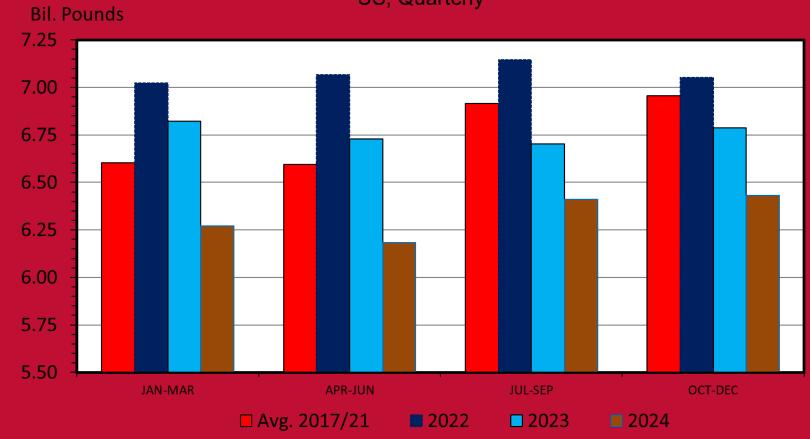
Federally Inspected, Weekly





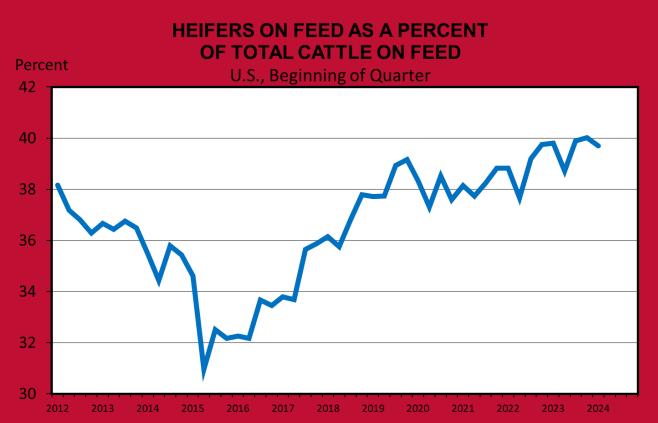
COMMERCIAL BEEF PRODUCTION

US, Quarterly



- Total slaughter down 4.22%
- Dressed weights down 3.65lb (0.4%)
- 2023 production down 4.4% from 2022



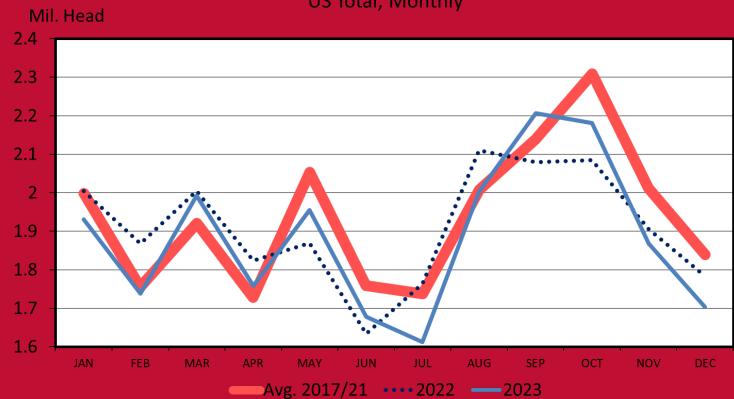


- Heifer placements averaged 39.6% of COF in 2023
- Expected level during contraction at 34.4%
- 2023 beef herd contracted approximately 1.07 M head (-3.6%)
- Cow culling likely decrease another 200,000 head in 2024
- 2023 calf crop down 2%, see 2024 down another 2%



FEEDLOT PLACEMENTS

US Total, Monthly

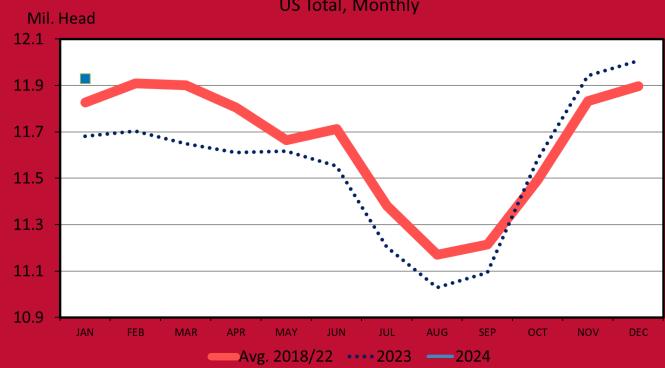


- Placements down 1.4% in 2023
- Rate of YoY decline slowed in latter quarters



CATTLE ON FEED

US Total, Monthly

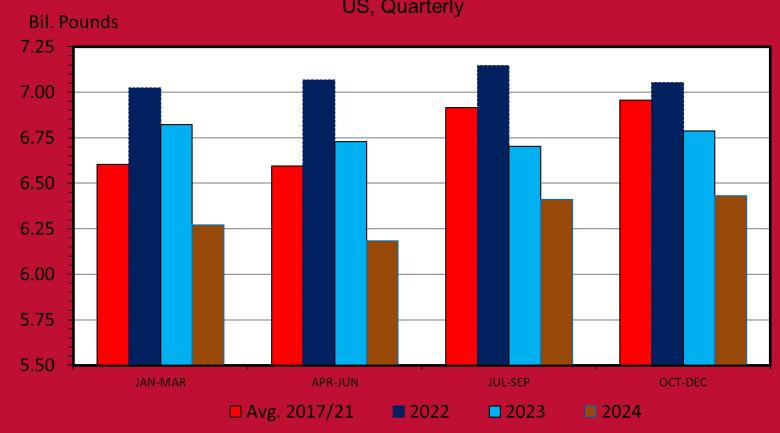


- Feedlots remained full for 4 years
- Start 2024 up 2.1%



COMMERCIAL BEEF PRODUCTION

US, Quarterly

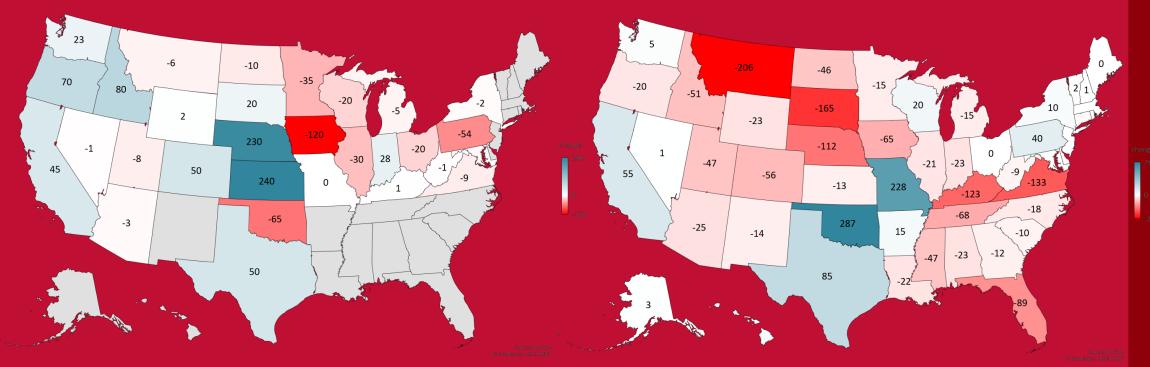


2024 production down 5.2%

Production & Outlook Wisconsin Beef

CHANGE IN CATTLE ON FEED 2013-2023 (1000 Head)

CHANGE IN BEEF COWS 2013 TO 2023 (1000 Head)

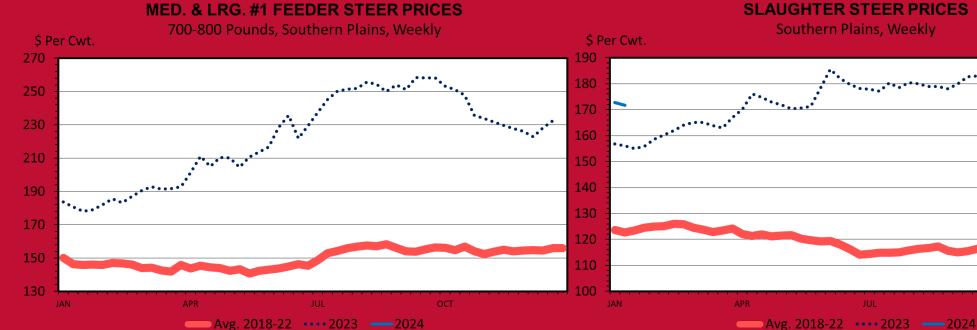


Forecast

Where will prices and output go from here?

	Domestic Consumption	Retail Price	Exports	Farm Prod	Farm Price
Broilers		2%	1.5%	2.1%	0.7%
Turkey		1	1.1%	3.1%	21%
Pork / Hogs		1.3%	1.4%	1.2%	2.5%
Beef / Cattle		4.6%	6%	5.2%	variable

MED. & LRG. #1 FEEDER STEER PRICES



Feeders

- Q1 35%
- Q2 23%
- Q3 11%
- Q4 22%

Calves

- Q1 30%
- Q2 13%
- Q3 5%
- Q4 9.6%

Live Steers

- Q1 12%
- Q2 5.9%
- Q3 4.5%
- Q4 16.6%

Factors to Watch

- Recession & Value of Dollar
- Proposition 12
- HPAI, ASF, PURS, etc

Questions or Comments

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